

# Build Better



**Volume Program**  
Series 3700 Vinyl Multi-Slide Door





## What Makes Us Great

Western Window Systems was founded in a warehouse in Phoenix with just a handful of employees. Flash-forward to today and our head count has grown to nearly 400 talented individuals passionate about helping millions of people live better by making the best doors and windows on the planet. Our new facility, completed in 2017 and located just up the street from our first home, was designed to foster that passion and reflect who we are.



# Build Better

# The Rewards of Western Window Systems' Volume Program

## Changing Construction

We created the Volume Program to help production builders differentiate their homes and drive sales through indoor-outdoor living.

Founded on four key ideas, the Volume Program features our high-quality multi-slide and bi-fold doors offered at discounted prices and with practical production lead times.



### Design

The ability of our high-quality door systems to completely open up to the outside is what makes them so unique. Large rolling glass panels expand living areas, frame beautiful views, and let in light and fresh air. Options such as unique sizes, configurations, handles, and tracks let you customize our doors for any project.



### Build

The Volume Program's discounted prices and practical production lead times help keep you on track and on budget. Want to use an existing supplier? Our knowledgeable staff can provide sales and installation training and ongoing assistance without interrupting workflow.



### Sell

Because our doors are typically a preferred upgrade option with homebuyers, many builders choose to include them as standard features in their homes. By expanding space, they create indoor-outdoor areas perfect for entertaining, cooking out, or simply relaxing with family and friends.



### Profit

By offering upgrades such as pavers, outdoor barbecues, and landscaping packages, you can inspire and delight homebuyers eager to enhance their new outdoor living rooms. This helps drive revenue and offers selling options that can be tailored to any building project.



## Home Design Is the #1 Opportunity

Although location and price are the top motivators, home layout is the #1 reason consumers are looking for a new home.



Would pay a premium for a lot with great views.



Would pay another \$12-15K for a retractable sliding glass door.



Want to feel the outdoors inside and outside the home.

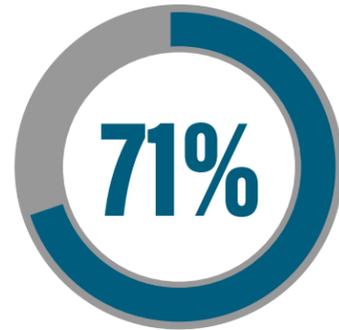


Would pay a \$2,500 premium for accordion windows.

Source: John Burns Real Estate Consulting

## Extended Living Space Is Key

Creating livable spaces that extend beyond the walls of the home conveys both a sense of privacy and a sense of freedom from the confines of more traditional spaces inside the home.



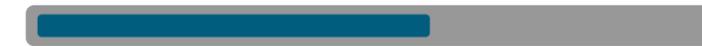
Want extra living space off the back of the house.



View their outdoor space as a connection to the outdoors.

## Skillful Planning Drives Demand

Providing a well-designed outdoor area where one can enjoy a cup of coffee, gather with family, or entertain is the top reason homebuyers would increase their consideration of a home.



View their home as a sanctuary.

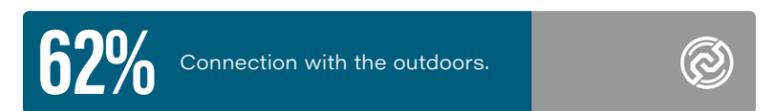


Would consider a smaller yard if the backyard was designed as a great entertainment space.



Cited their backyard as the third place to be when gathering with family or friends.

## How New-Home Shoppers Imagine Their Outdoor Space





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### You Asked, We Listened.

In addition to being our most economical solution to differentiate your homes through indoor-outdoor living, the Series 3700 Vinyl Multi-Slide Door addresses key operating mechanisms while also managing to enhance the installation process. With special features such as a "floating" track insert, integral nail fins, and a snap-in interlock, the Series 3700 rolls with ease while helping to make installation easier on your bottom line.

So whether you're designing a moving glass wall system into a single-family home community, townhouse, or condo, the Series 3700 Vinyl Multi-Slide Door is your passageway between a great idea and a great result.

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## Glides Over (Almost) Any Surface

A "floating" sill track insert gives the Series 3700 Vinyl Multi-Slide Door superior rolling performance, making it highly adaptable to a variety of flooring substrate conditions. (Note: The above image illustrates the 3700 Series sill in Black Capstock.)



## Easier, More Economical Installation

By building two nail fin set-back options into the profile as a standard offering, installation of our Series 3700 Vinyl Multi-Slide Door is easier and faster.

## No Additional Framing Necessary

Designed to fit into most 2x4 and 2x6 openings, the three-panel configuration of the Series 3700 requires no additional framing.



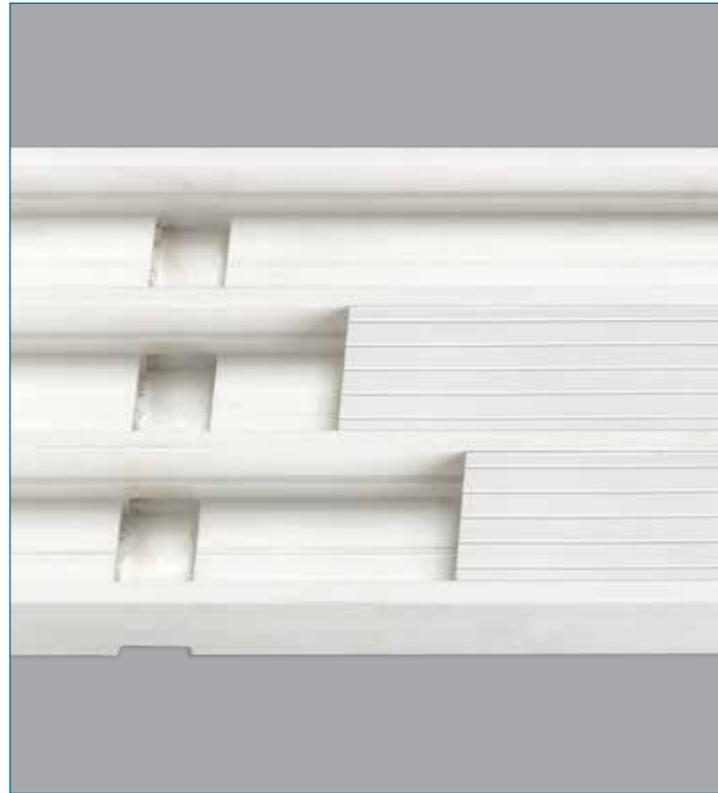
## Snap-In Interlock

Because the interlock is applied after the panel is installed, it can be cut so there are no gaps where unwanted air and light can get in.



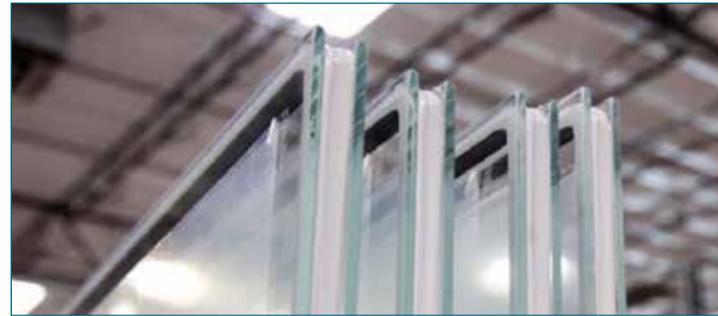
## Colored Hardware Options

For a consistent look, on doors with standard handles, we match the hardware color of the Series 3700 Vinyl Multi-Slide Doors to the frame. The two-piece flush handle is available with black hardware only.



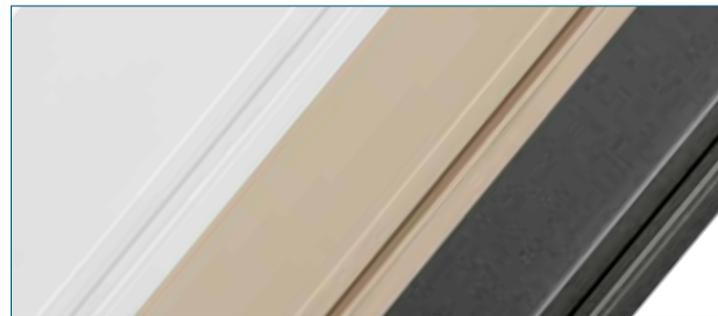
## Integrated Weep System

Designed for effectiveness in a variety of climates, an integrated weep system safeguards against water intrusion, eliminating the need for a hard sill pan in most applications. Sill height is 1.5". Standard aluminum sill covers enhance durability.



## Climate-Ready Glass

For better energy performance, our multi-slide doors feature low-E dual-pane, argon-filled glass from Cardinal IG. Pre-applied Cardinal Preserve Film protects glass during installation.



## Finishes

Standard frame colors are white or almond. An innovative vinyl Black Capstock is available, providing a dark finish option with color stability and a low heat gain.

## Clean Design

Designed to complement nearly any space, the Series 3700 features big glass and a narrow profile to allow for more light and bigger views.

## Energy Efficient

The Series 3700 is designed to meet prescriptive energy codes in a variety of climates.

## Concealed Locking System

The Series 3700 Vinyl Multi-Slide Door includes a hidden multi-point lock to secure its large sliding panels, providing additional strength and protection. A keyed cylinder option is available.

## Flush-Mounted Handle

The narrow design of the Series 3700's flush-mounted handle (available with black hardware only) allows panels to easily slide past each other.

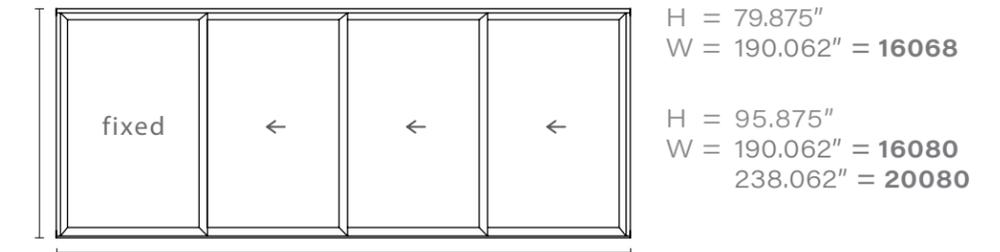
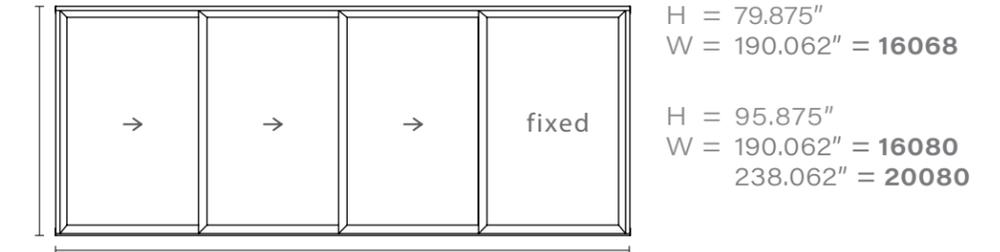
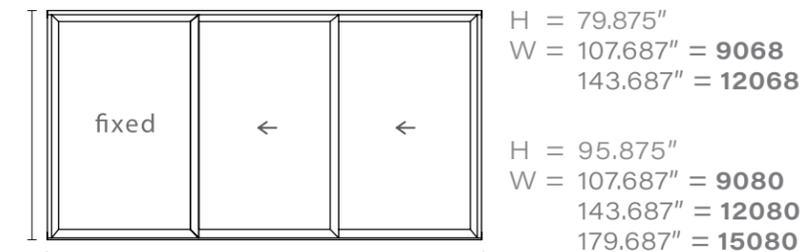
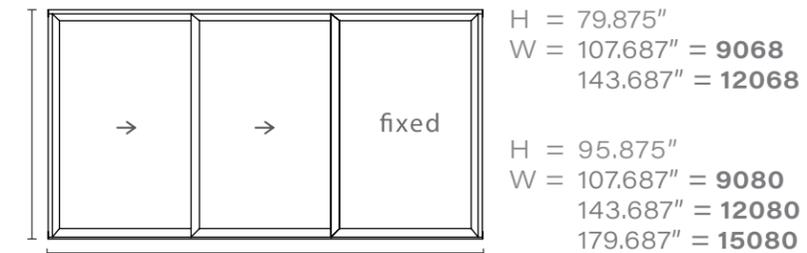
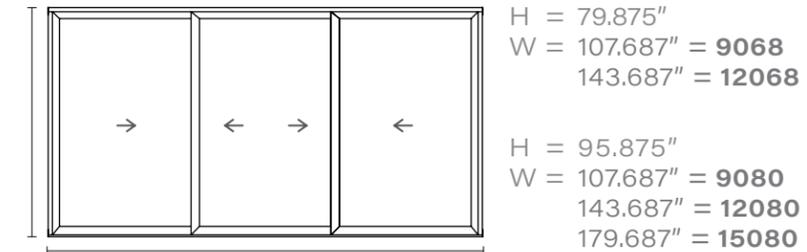
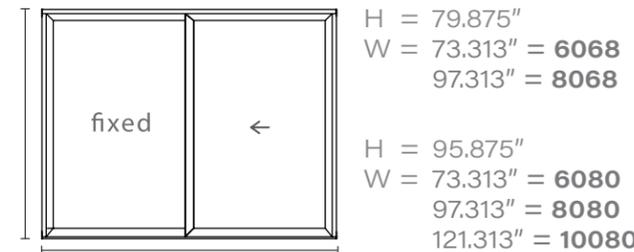
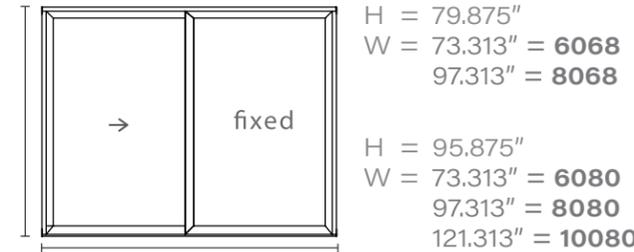


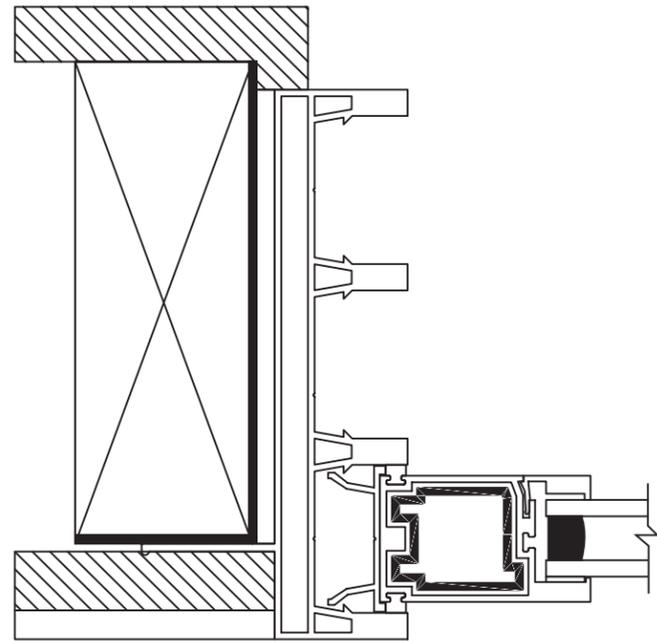
## Standard Sizes

Standard size systems are available in 3-, 4-, and 5-foot panel sizes at a 95.875" frame height. A frame height of 79.875" is also available. All standard options include a standardized lead time.

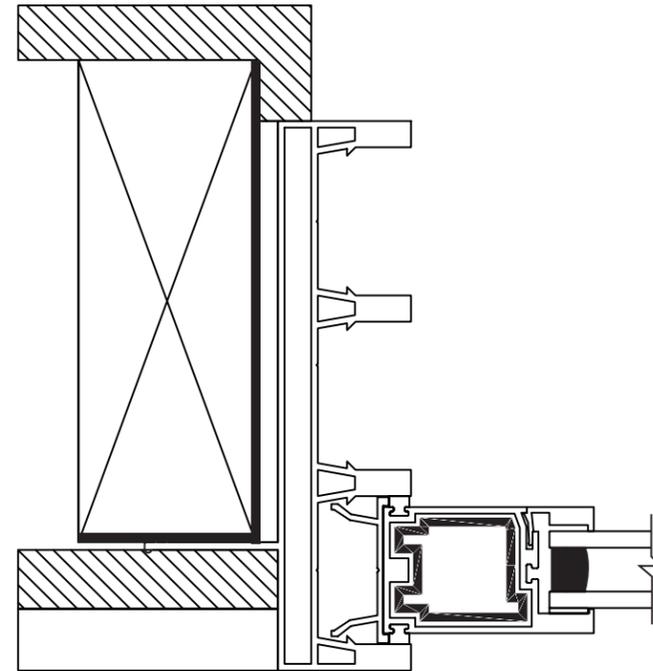
### Configuration options available:

- 2-, 3-, and 4-panel (stacking and pocketing)
- 90-degree (stacking and pocketing)
- Bi-parting (stacking)

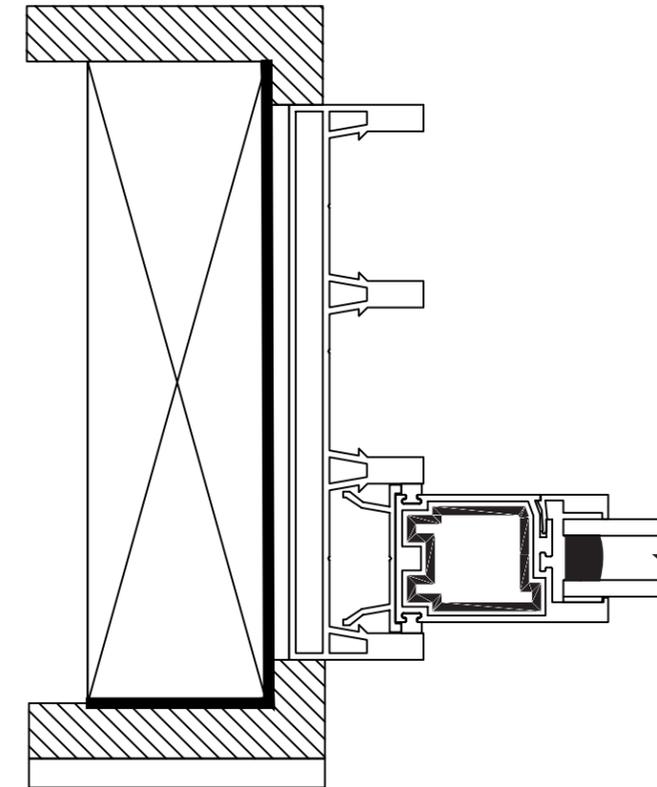




**Outside of Structure**  
Jamb Horizontal Section  
3-Track 2x6  
1" Nail Fin



**Outside of Structure**  
Jamb Horizontal Section  
3-Track 2x6  
1.375" Nail Fin



**Outside of Structure**  
Jamb Horizontal Section  
3-Track 2x8  
Equal Leg

## Common Install Methods

The methods for installing our vinyl multi-slide door are designed to meet the needs of our Volume Program partners and may vary by market.

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## Customer Care

From product guidance to pricing to technical assistance, our knowledgeable representatives are committed to answering your questions the way you want them answered — quickly and efficiently. Talk direct to a representative at our headquarters in Phoenix or connect with us online at [westernvolumeprogram.com/contact-us](https://westernvolumeprogram.com/contact-us).

## Shortened Lead Times

Standard size systems are available in 3-, 4-, and 5-foot panel sizes at a 95.875" frame height. A frame height of 79.875" is also available. All standard options include a standardized production lead time.

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## Online Resources

Find specifications, watch installation videos, and download resources like energy values and product brochures. Look for them under the "VP for Professionals" tab at [westernvolumeprogram.com](https://westernvolumeprogram.com).

## Warranties You Can Trust

We offer a limited lifetime warranty on insulated glass and a ten-year limited warranty on workmanship and materials. For full warranty details, visit [westernvolumeprogram.com/support/warranty-information/](https://westernvolumeprogram.com/support/warranty-information/).

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