

# terms & conditions



## for qualified dealers

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**Quotations will be subject to review unless the order and final specifications for immediate production are received within 60 days from the quotation date.** If we are selected to do this project, it is very important that you know exactly what you will receive, when you will receive it, the price you will pay, and the payment terms.

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### what is included

If, after reviewing the provided information, you have any questions about what is included, we will be happy to provide you with a further explanation, drawings, samples or a demonstration.

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### lead time

All products are manufactured to your specifications. The lead time will vary depending upon your requirements and begins when we receive your signed approval and any required deposits. Please allow sufficient time as advised by your sales representative.

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### the price

The price you will pay is the total shown on the quote, plus or minus any future approved change orders.

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### tax exemption certificate

A properly completed Transaction Privilege Tax Exemption Certificate, for the state or region you are located in, must be on file with us.

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### payment terms

***The following payment terms are only available to Qualified Dealers with open accounts in good standing.***

All orders require a 50% deposit at time of order. A 3% payment discount will be allowed on invoices (on materials only, excluding freight) when the balance due is received in our office no later than 30 days from the invoice date, and the original scheduled shipping date is not delayed by our customer. The invoice will be stamped indicating the amount of the discount and the date when it must be in our hands. If the balance due is not in our hands by the date indicated, no discount will be allowed. Partial shipments will be invoiced as they are shipped and a pro rata portion of the deposit received will be applied to each shipment. After 30 days, the account will be considered delinquent and subject to a 1 ½% per month interest charge. If for any reason an invoice remains unpaid for more than 45 days, we will stop production on any open orders and hold shipments until the account is brought current. Additional payments will be required when orders exceed your credit limit.

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### PIA terms (pay in advance)

All PIA orders require 100% payment in full at time of order. ***There will be no exceptions made for PIA orders.***

If you wish to establish an open account please contact you Outside Sales Representative for a credit application. Please allow 10 days for review of submitted account applications.

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### preliminary lien notice

If the dollar amount of the project you are ordering exceeds your credit limit, we may require a properly completed 20-day Preliminary Lien Notice prior to giving consideration to override your limit.